

A composite image showing several soldiers in silhouette against a night sky. One soldier in the foreground on the left is wearing night vision goggles. In the background, a helicopter is visible flying over a landscape with some smoke or fire. The overall tone is dark and tactical.

# SPECIAL OPERATIONS FORCES ACQUISITION, TECHNOLOGY, & LOGISTICS

*PEO SERVICES NDIA BRIEF*

*10 November 2021*

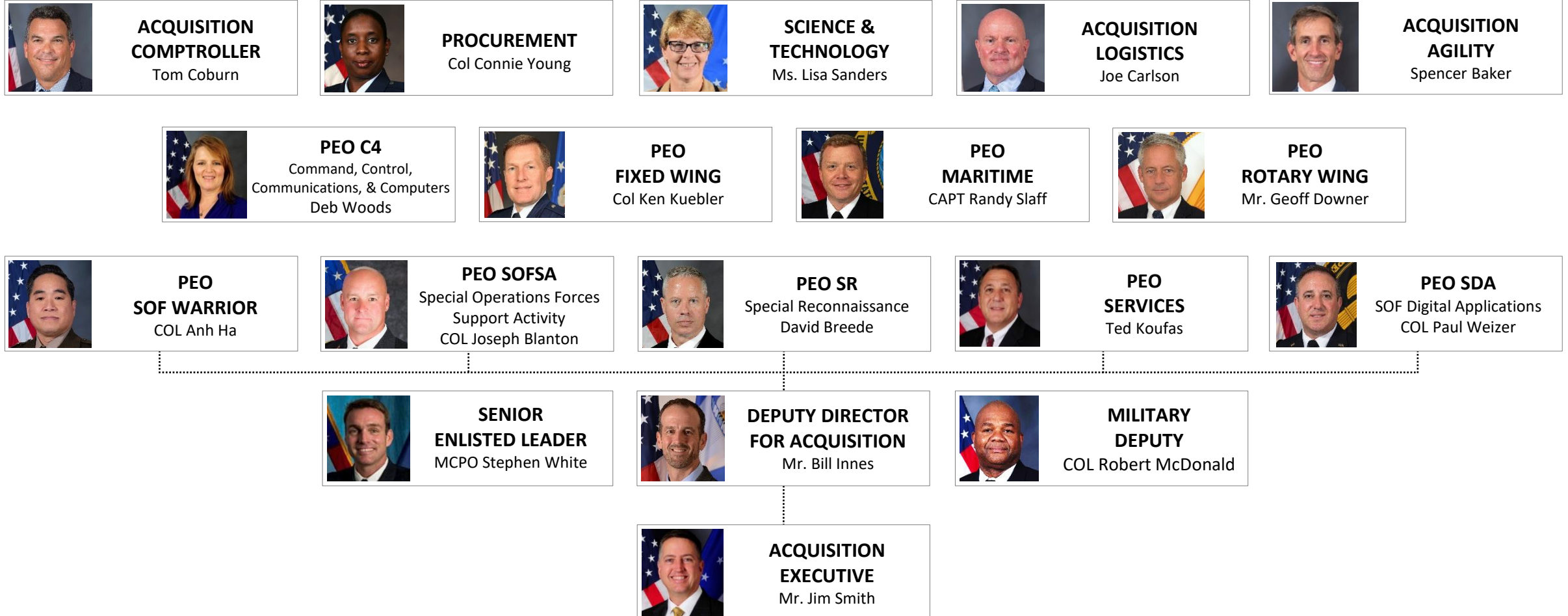
Mr. Theodore “Ted” Koufas *PEO-Services*  
*Senior Services Manager*





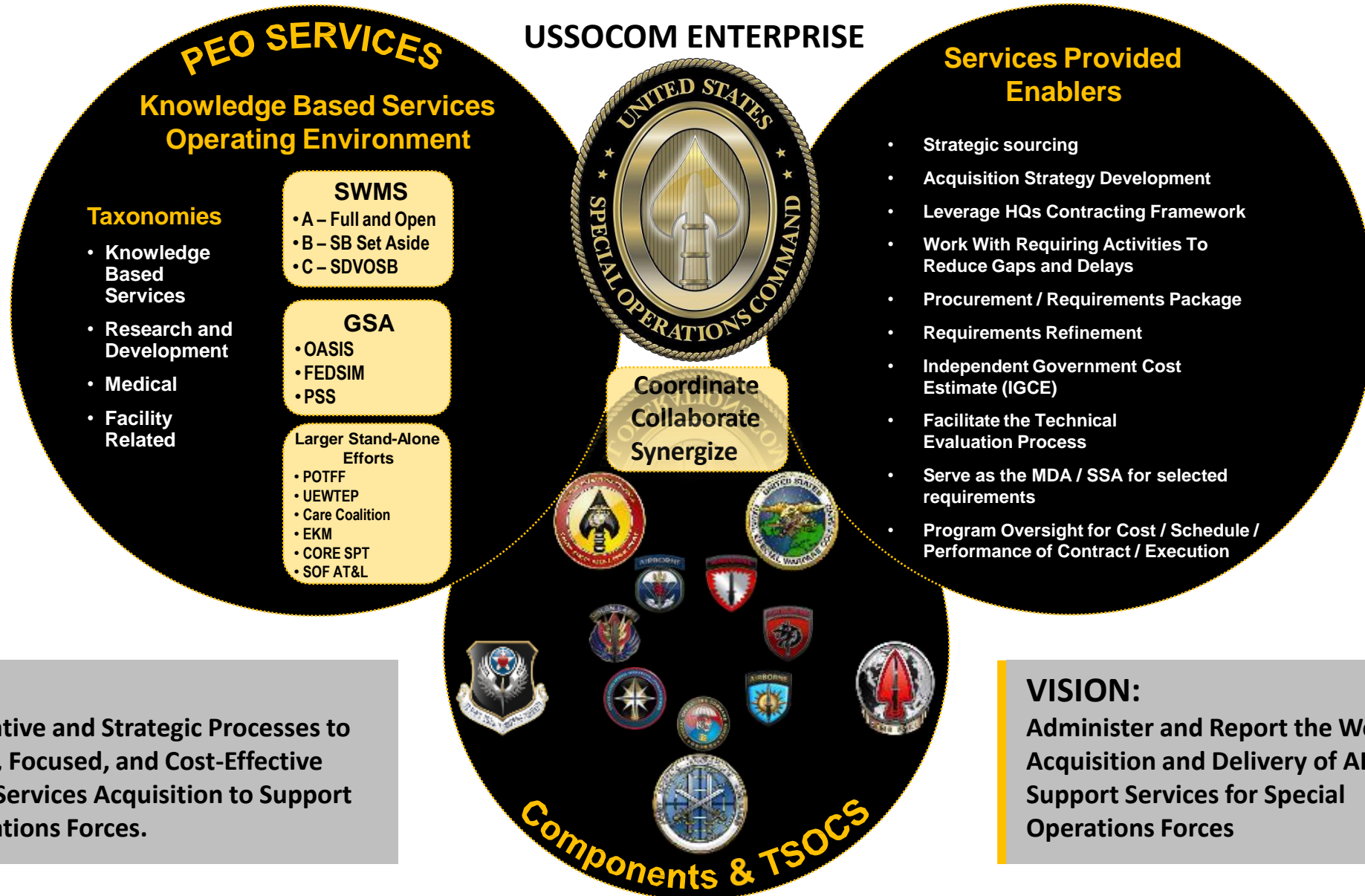


# SPECIAL OPERATIONS FORCES ACQUISITION, TECHNOLOGY, & LOGISTICS ORGANIZATION





# PROGRAM EXECUTIVE OFFICE SERVICES (SV)



## MISSION:

Utilize Innovative and Strategic Processes to Ensure Rapid, Focused, and Cost-Effective Execution of Services Acquisition to Support Special Operations Forces.

## VISION:

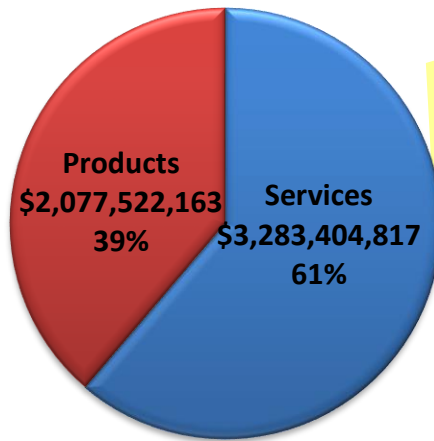
Administer and Report the World-Wide Acquisition and Delivery of ALL Mission Support Services for Special Operations Forces

# FY20 SERVICE PORTFOLIOS

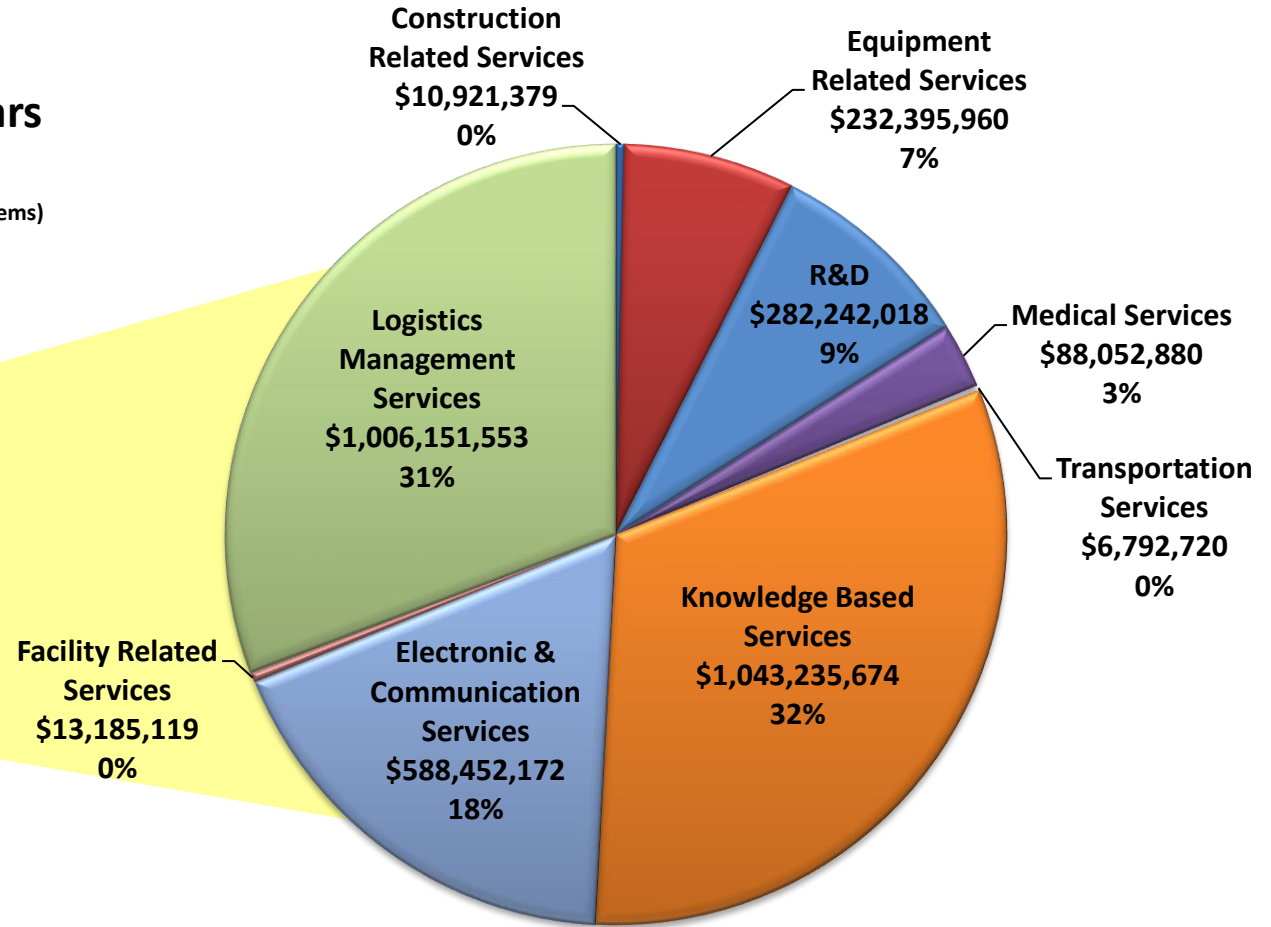
## FY20 Product/Service Dollars \$5,360,926,980

(Total does not contain classified offices or masked items)

### Product/Service Breakdown



Total FY20 Dollars Obligated: \$5,580,914,130  
Sources: FPDS-NG and ECITS as of 10-7-20



Total Dollars by Service Portfolio Category

# PEO SERVICES ACQUISITION ITEMS OF INTEREST

- **\$950M SOF CORE Support Services Multiple Award Vehicle Awarded**
  - **Current portfolio:** 23 projects valued at \$371M dollars including...
- **SOF Wide Mission Support (SWMS)-A Ordering Period has Ended**
- **SWMS-B Ordering Period has Ended**
- **SWMS-C Ordering Period Ends January 2022**
  - Will be extended for ordering through July 2022
  - Follow-on is SOF Enterprise Professional Services (SEPS)
- **PEO Services Acquisition Forecast >\$25M FY-21/FY22**
  - LREC (SCS-J37/Components)-in Source Selection
  - RAVEN (SCS-MARSOC)-
  - JSOU Spt (SCS)-draft RFP Nov
  - HF-TTL FSR/NET Follow-on (Stand-alone TCC)-awarded Nov
  - SEPS (Stand Alone - Enterprise Contract)-
  - UEWTEP-Tentative Timeline

# SEPS OPPORTUNITY OVERVIEW

- SWMS – C Follow on Contract
- 5 Year Ordering Period, Single-Award Indefinite Delivery Indefinite Quantity (IDIQ) with the flexibility to issue task orders of multiple types in order to better meet the needs of the requiring activity. \$150M Ceiling.
- SEPS will provide the means to acquire qualified expertise with a short lead time to support the mission critical functional areas of Engineering and Technical services:

## SEPS

- Requirements Generation and Analysis
- Technical Analysis and Evaluation
- Acquisition support services
- Budget and Financial Planning, Management, Execution, and Audit services
- Business Process Reengineering
- Program Planning services

## Old SWMS C

- Engineering Management Services
- Program Management Services
- Management Support Services
- Logistics Management Services
- Administrative and Other Services
- Professional Services

# SEPS OPPORTUNITY TENTATIVE TIMELINE

- RFI Issue Date – April 26, 2021
  - 31 SDVOSBS responded
- November 15 – DRFP (Intent...less work over holidays)
- December 1<sup>st</sup> – “Industry Day” (Zoom)
- December 20 – RFP
- January 28 – Proposals Due to Govt (40 Days, over holidays)
- May 6, 2022 – Award



# CMMC 2.0

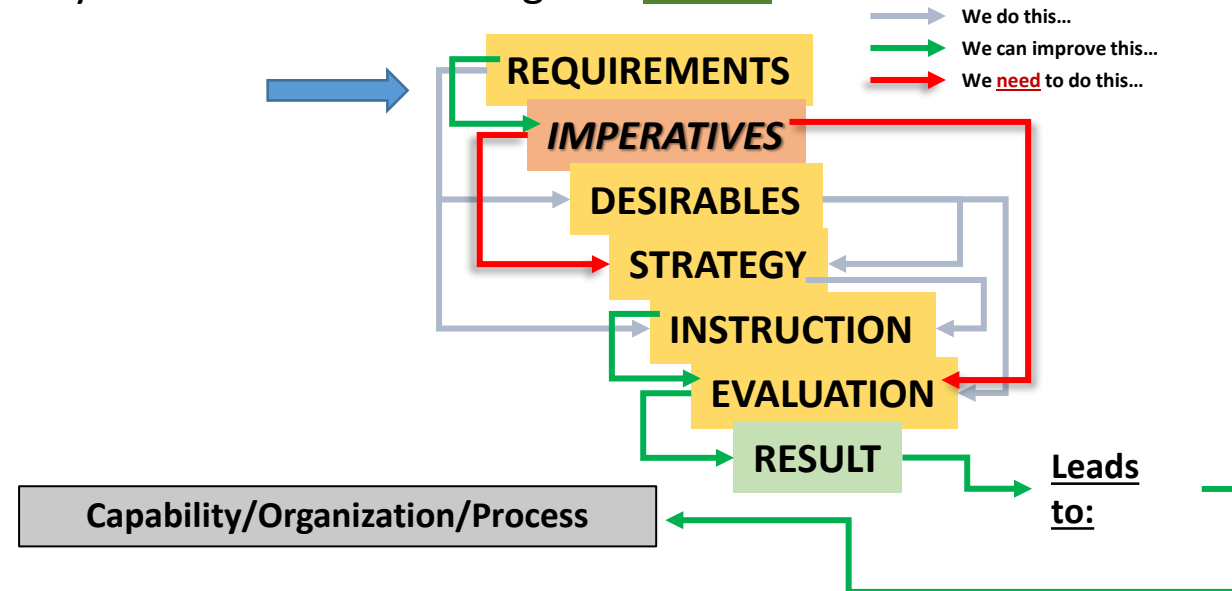
- The CMMC update streamlines cybersecurity requirements for defense contractors. CMMC 2.0 is the result of an internal review launched in response to feedback from industry over the complexity of the requirements. The updated program simplifies the number of maturity levels from five to three:
- Level 1 (“foundational”) compliance will be achievable through annual self-assessments.
- Level 2 (“advanced”) will bump up the requirements from 17 cybersecurity practices at level 1 to 110 practices aligned with National Institute for Standards and Technology (NIST) special publication (SP) 800-171.
- Level 3 (“expert”) will require contractors to implement more than the 110 practices in level 2, in line with NIST SP 800-172 and certified through triannual government-led assessments.
- Here is the link for the DoD Press Release:  
<https://www.defense.gov/News/Releases/Release/Article/2833006/strategic-direction-for-cybersecurity-maturity-model-certification-cmmc-program/>

# COVID 19 – Government Contractor Guidance

- (U) ALL USSOCOM CONTRACTOR EMPLOYEES SHALL BE FULLY VACCINATED NO LATER THAN **8 December 21, unless otherwise rescinded**. AFTER THAT DATE, ALL CONTRACTOR EMPLOYEES MUST BE FULLY VACCINATED BY THE FIRSTDAY OF THE PERIOD OF PERFORMANCE.
- (U) DEFENSE FEDERAL ACQUISITION REGULATION CLAUSE 252.223-7999 “ENSURING ADEQUATE COVID-19 SAFETY PROTOCOLS FOR FEDERAL CONTRACTORS.”
- (U) CONTRACTOR EMPLOYEES SHALL COMPLETE THE ATTESTATION PROCESS AND SUBMIT A SIGNED DD3150 OR EQUIVALENT FORM(S) TO THEIR EMPLOYER. THESE FORMS WILL BE MADE AVAILABLE UPON REQUEST BY A WARRANTED CONTRACTING OFFICER OR CONTRACTING OFFICER'S REPRESENTATIVE (COR).
- (U) USSOCOM KOs and CORs WILL VALIDATE CONTRACTOR EMPLOYEES VACCINATION STATUS WEEKLY UNTIL ALL EMPLOYEES UNDER THE COVERED CONTRACT/AGREEMENT ARE EITHER FULLY VACCINATED OR HAVE APPROVED EXEMPTIONS.
- (U) CONTRACT EMPLOYEES MAY REQUEST AN EXEMPTION ON THE BASIS OF A MEDICAL CONDITION OR CIRCUMSTANCE OR A SINCERELY HELD RELIGIOUS BELIEF, PRACTICE OR OBSERVANCE. EXEMPTIONS WILL BE GRANTED IN LIMITED CIRCUMSTANCES AND ONLY WHERE LEGALLY REQUIRED. THE SUBMISSION OF AN EXEMPTION REQUEST DOES NOT CONSTITUTE APPROVAL UNTIL PROPERLY ADJUDICATED. FURTHER GUIDANCE IS PENDING.

# STRATEGY FOR SERVICES ACQUISITION

INTENT: Identify and **Evaluate** the things we VALUE the most...



- IMPERATIVE #1: Workforce **Stability**
  - Provide mission continuity and institutional knowledge
  - Demonstrate respectable and credible leadership
  - Dedicate resources to execute transition
  - Compensate well; incentivize performance and loyalty
  - Solve personnel issues efficiently and effectively
  - Enable opportunities for growth and development
- IMPERATIVE #2: Management **Agility**
  - Balance simplicity and complexity; handle changes
  - Be available to customers, and proximate to issues
  - Possess organic resources to apply to surge and issue resolution... without higher permissions
- IMPERATIVE #3: Global **Reach**
  - Know how to put employees in AFG, KU, GE, and ...
  - Have access to logistics nodes and networks that inter-connect client's global tasks



# SERVICES ACQUISITION STRATEGY CONSIDERATIONS

- Without considering the current contract, what is it you need? What do you want the contractor to deliver/performance/provide?
- How would you define success post award?
- What does your POM look like for FY 23 and out?
  - Are there any impacts or changes?
- What are the things you like most about the existing contract?
- What are the things you like least about the existing contract?
- What are the core attributes we truly value?
- On site vs Off site Support
  - Telework requirements
  - Other Considerations

# SERVICES ACQUISITION STRATEGY CONSIDERATIONS

- Risk Management Considerations
  - Cost/Schedule/Performance
  - Large vs Small (must maintain the DIB balance in the community)
  - Acquisition Team Composition
- Contracting Considerations
  - Contract Type
  - New vs Existing Contracts
  - Single vs Multiple Award
- What do these imperatives mean to your requirement?
  - Stability
  - Agility
  - Reach
- Security Considerations
  - FCL
  - Cybersecurity – what CMME level is appropriate and why?
  - Classified Storage Requirements

# SERVICES ACQUISITION STRATEGY THOUGHTS

- When determining which evaluation strategy will best suit the requirement, it is key to first identify what the most important aspect of the requirement is to the requiring activity.
  - Remember the Three Service Imperatives (STABILITY/AGILITY/REACH)
    - Which is most important to the requiring activity and why?
- Large vs Small
  - Must maintain the DIB balance in the community
  - Reach back capability
- Acquisition Strategy Courses of Action (COA) Need to consider use of Best in Class (BIC) Contracts Examples Including:
  - Solutions For Enterprisewide Procurement (SEWP) V - NASA
  - One Acquisition Solution for Integrated Services (OASIS) – GSA
  - SOF GLSS (SOFSA) (appropriate for CLS)
  - ITES-3S (Army)
  - SEAPORT (Navy)
  - LOGCAP IV



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# QUESTIONS AND COMMENTS

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